STICKMAN GROUP

GLAZING & ENERGY EFFICIENCY CONSULTANTS

OPTIMISING YOUR GREEN FUTURE

660

EASY-QUOTE CLIENT REPORT

2018-06-26 SM18-001 TEST NAME REV 0 660-CLIENT REPORT

26 JUN 2018

REV 0

PROJECT

SM18-001 TEST NAME

PROJECT DETAILS

ERF 001, TOWNSHIP, JOHANNESBURG

PROJECT TEAM

PROPERTY OWNER
MR. & MRS. TEST

ARCHITECTURE FIRM
EXAMPLE ARCHITECT

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CLIENT REPORT
QUOTATION COMPARISON

2018-06-26 SM18-001 TEST NAME REV 0 660-CLIENT REPORT

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PROJECT NAME	PROJECT NO.	LOCATION	CLIENT
TEST NAME	SM18-001	JOHANNESBURG	MR. & MRS. TEST

PROJECT DETAILS

ARCHITECT	Example Architect
ERF NUMBER & TOWNSHIP	Erf 001, Township
COSTING MATERIAL	Aluminium
GLAZED UNITS BEING QUOTED	173
QUANTITY OF DOORS	24
QUANTITY OF WINDOWS	149
QUANTITY OF SHOPFRONTS	0

	QUANTITY	DATE
QUOTATIONS SENT	6	2018/06/05
QUOTATIONS RECEIVED	6	

DRAWINGS UTILISED FOR QUOTATION

Project: Sample Drawings 001; 002; 003; 004; 005

ORIGINAL SPECIFICATION

Double Low-E Clear in Aluminium Framing.

QUOTATION OPTION DETAILS

OPTION 1	Single Clear Glazing throughout in Wispeco Casement 38 framed windows and Palace folding stacking doors.
OPTION 2	Single Low-E Clear Glazing throughout in Wispeco Casement 38 framed windows and Palace folding stacking doors.
OPTION 3	Double Clear Glazing (6-12-6) throughout in Wispeco Casement 38 framed windows and Palace folding stacking doors.
ORIGINAL	Double Low-E Glazing (6-12-6) throughout in Wispeco Casement 38 framed windows and Palace folding stacking doors.

EXCLUSIONS TO STICKMAN QUOTATION

D12 - Handcarved Timber Door.

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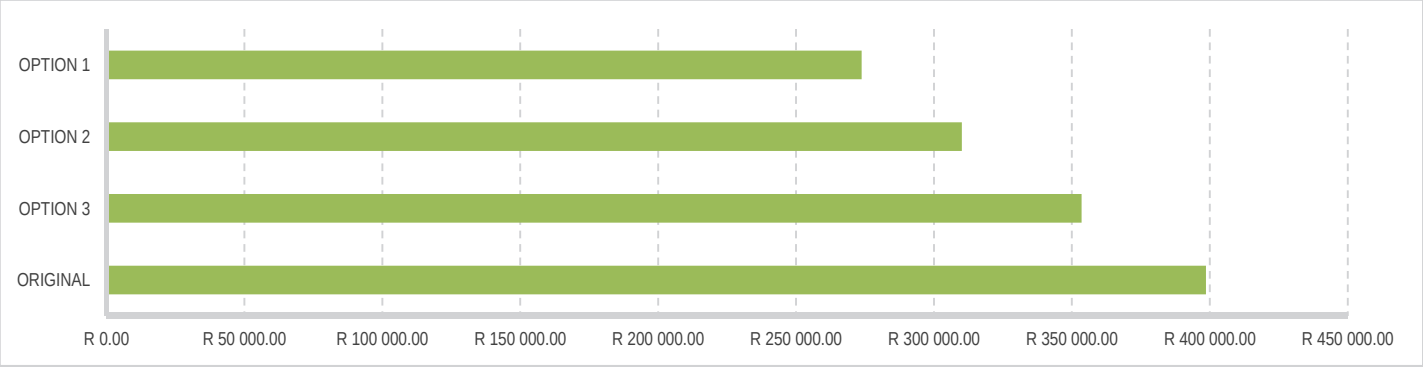
PROJECT NAME	PROJECT NO.	LOCATION	CLIENT
TEST NAME	SM18-001	JOHANNESBURG	MR. & MRS. TEST

MANUFACTURERS QUOTED

MANUFACTURER 1	ABC Glass	MANUFACTURER 2	Windows and Doors Ltd
MANUFACTURER 3	XYZ Windows	MANUFACTURER 4	Window Neighbours
MANUFACTURER 5	Wonderglass	MANUFACTURER 6	Ultraglass

QUOTED OPTION OUTCOMES

	AVERAGE QUOTE PRICE (excl. VAT)	MANUFACTURER	LOWEST QUOTE (excl. VAT)
OPTION 1	R 286 683.10	Manufacturer 1	R 273 777.50
OPTION 2	R 322 322.35	Manufacturer 3	R 310 124.00
OPTION 3	R 369 762.77	Manufacturer 4	R 353 512.25
ORIGINAL	R 412 764.94	Manufacturer 1	R 398 622.50



SUMMARY

	LOWEST OPTION	SECOND LOWEST OPTION
LOWEST QUOTE	Option 1	Option 2
MANUFACTURER	Manufacturer 1	Manufacturer 3
MANUFACTURER QUOTE PRICE (excl. VAT)	R 267 100.00	R 302 560.00
STICKMAN FEE (excl. VAT)	R 6 677.50	R 7 564.00
SUBTOTAL (excl. VAT)	R 273 777.50	R 310 124.00
VAT (15%)	R 41 066.63	R 46 518.60
TOTAL COST TO CLIENT (incl. VAT)	R 314 844.13	R 356 642.60