

STICKMAN GROUP

GLAZING & ENERGY EFFICIENCY CONSULTANTS
OPTIMISING YOUR GREEN FUTURE



EASY-QUOTE CLIENT REPORT

2020-04-04 SM19-018 HOUSE C REV 0 660-EASY QUOTE REPORT



REV 0

PROJECT NAME
SM19-018 HOUSE C

PROJECT DETAILS
ERF , PRETORIA

PROJECT STATUS
PROVISIONAL COSTING

TYPE
RESIDENTIAL

PROJECT TEAM



CLIENT
MR & MRS C



ARCHITECTURE FIRM
ARCHITECT DESIGNS

EASY-QUOTE SERVICE SUMMARY DATA REPORT

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SAVINGS (Including all fees & Vat)

PC AMOUNT ALLOCATED	R	500 000,00
LOWEST EASY-QUOTE AMOUNT	-	R 400 421,80
SAVINGS	=	R 99 578,20

MAXIMUM SAVING PERCENTAGE



TOP 10 LOWEST QUOTATIONS

1	MANU B	R 400 421,80	Option 1
2	MANU A	R 417 331,52	Option 1
3	MANU C	R 466 302,00	Option 1
4	MANU B	R 467 857,59	Option 2
5	MANU A	R 495 710,36	Option 2
6	MANU C	R 525 843,25	Option 2
7			
8			
9			
10			
AVERAGE		R 462 244,42	

STATS: TOP 10

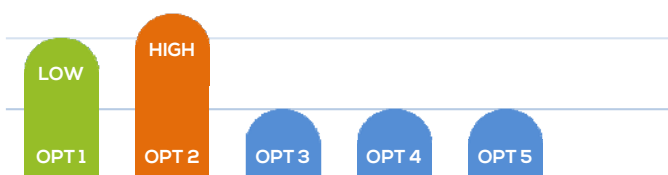
LOWEST	R 400 421,80
HIGHEST	R 525 843,25
MEAN	R 462 244,42
MEDIAN	R 467 079,80
STANDARD DEVIATION	R 47 014,80



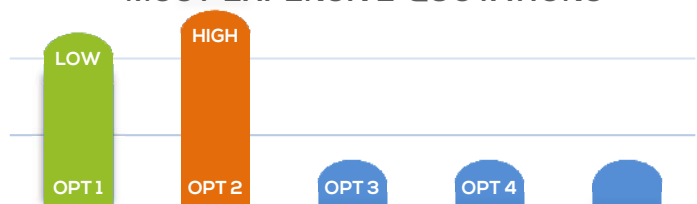
STATS ON EACH OPTION

	ORIGINAL	OPTION 2	OPTION 3	OPTION 4	OPTION 5
CHEAPEST MANUFACTURER	MANU B	MANU B			
CHEAPEST QUOTE (MIN)	R 400 421,80	R 467 857,59			
MOST EXPENSIVE MANUFACTURE	MANU C	MANU C			
MOST EXPENSIVE QUOTE (MAX)	R 466 302,00	R 525 843,25			
AVERAGE	R 428 018,44	R 496 470,40			
MEDIAN	R 417 331,52	R 495 710,36			
STANDARD DEVIATION	R 34 215,61	R 29 000,30			

CHEAPEST QUOTATIONS



MOST EXPENSIVE QUOTATIONS



PROJECT DETAILS

ARCHITECT	ARCHITECT DESIGNS		
CLIENT	MR & MRS C		
COSTING MATERIAL	Aluminium		
QUANTITY OF DOORS	7		
QUANTITY OF WINDOWS			
QUANTITY OF SHOPFRONTS	34		
TOTAL GLAZED UNITS BEING QUOTED	41		
NO. OF QUOTATIONS OPTIONS	2	NO. OF MANUFACTURERS SENT TO	4
TOTAL QUOTATIONS RECEIVED	3	NO. OF MANUFACTURERS RECEIVED FROM	3

DRAWINGS UTILISED FOR QUOTATION

Drawings provided by Architects

ORIGINAL SPECIFICATION PROVIDED IN WINDOW AND DOOR SCHEDULE

QUOTATION OPTION DETAILS

Option 1	Original	Costing as per W & D schedule and glass spec provided
Option 2	Change in Glass Product	All glass changed to Double Low-E Clear
Option 3		
Option 4		
Option 5		

EXCLUSIONS TO STICKMAN QUOTATION

All Timber Doors

COMMENTS / CONCERNS WITH GLAZING SIZES

All large panes to be looked at in terms of design to ensure correct glass and price.



MANUFACTURERS QUOTED

MANUFACTURER 1	MANU A
MANUFACTURER 2	MANU B
MANUFACTURER 3	MANU C

FULL RESULTS

	Option 1	Option 2			
MANU A	R 417 331,52	R 495 710,36			
MANU B	R 400 421,80	R 467 857,59			
MANU C	R 466 302,00	R 525 843,25			
AVERAGE	R 428 018,44	R 496 470,40	,	,	,
MEDIAN	R 417 331,52	R 495 710,36	,	,	,
S. DEVIATION	R 34 215,61	R 29 000,30	,	,	,
CHEAPEST MAN.	MANU B	MANU B			,
CHEAPEST QUOTE	R 400 421,80	R 467 857,59			,
MOST EXPENSIVE MAN.	MANU C	MANU C			,
MOST EXPENSIVE QUOTE	R 466 302,00	R 525 843,25			,
DIFFERENCE	-R 65 880,20	-R 57 985,66			
DIFFERENCE %	16,45%	12,39%			

TOP 3 POSITIONS

POSITION 1	MANU B	MANU B			
	R 400 421,80	R 467 857,59			
POSITION 2	MANU A	MANU A			
	R 417 331,52	R 495 710,36			
POSITION 3	MANU C	MANU C			
	R 466 302,00	R 525 843,25			

EASY-QUOTE SERVICE

OPTION 1 RESULTS

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OPTION 1 MANUFACTURER QUOTES

MANUFACTURER 1	MANU A
MANUFACTURER 2	MANU B
MANUFACTURER 3	MANU C

OPTION 1 DETAILS

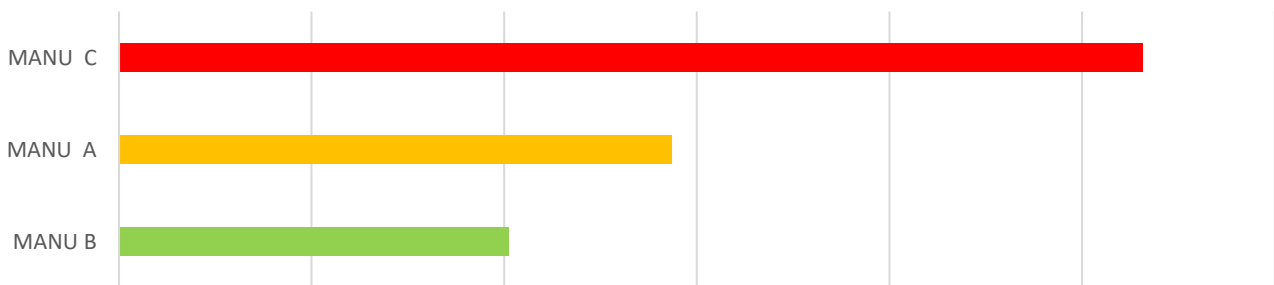
Option 1	Original	Costing as per W & D schedule and glass spec provided
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OPTION 1 RESULTS

		Price	Difference to lowest	% Difference
①	MANU B	R 400 421,80		
②	MANU A	R 417 331,52	-R16 909,72	-4%
③	MANU C	R 466 302,00	-R65 880,20	-16%

STATS:

MEAN	R 417 331,52
MEDIAN	R 428 018,44
STD DEV.	R 34 215,61



OPTION 1 SUMMARY

	LOWEST	SECOND	THIRD
MANUFACTURER	MANU B	MANU A	MANU C
MANUFACTURER QUOTE PRICE (excl. VAT)	R 319 443,00	R 332 933,00	R 372 000,00
STICKMAN FEE (excl. VAT)	R 29 963,97	R 28 749,87	R 33 480,00
SUBTOTAL (excl. VAT)	R 349 406,97	R 361 682,87	R 405 480,00
VAT (15%)	R 52 411,05	R 54 252,43	R 60 822,00
TOTAL COST TO CLIENT (incl. VAT)	R 401 818,02	R 415 935,30	R 466 302,00

EASY-QUOTE SERVICE

OPTION 2 RESULTS

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OPTION 2 MANUFACTURER QUOTES

MANUFACTURER 1	MANU A	
MANUFACTURER 2	MANU B	
MANUFACTURER 3	MANU C	

OPTION 2 DETAILS

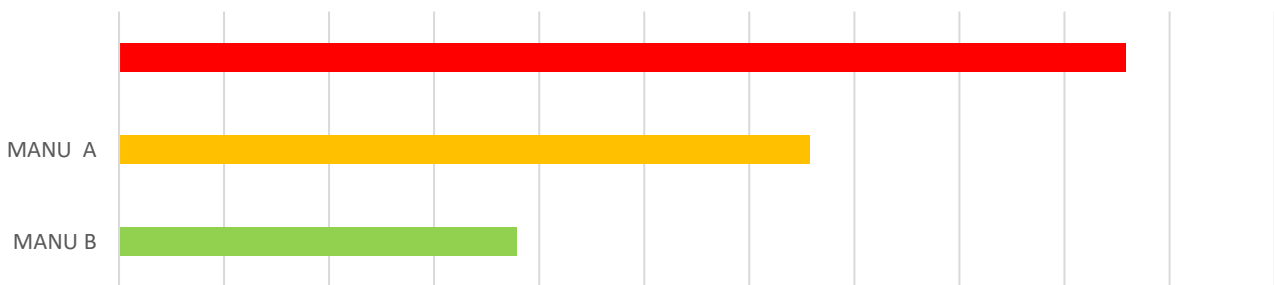
Option 2	Change in Glass Product	All glass changed to Double Low-E Clear
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OPTION 2 RESULTS

		Price	Difference to lowest	% Difference
①	MANU B	R 467 857,59		
②	MANU A	R 495 710,36	-R27 852,77	-6%
③	MANU C	R 525 843,25	-R57 985,66	-12%

STATS:

MEAN	R 495 710,36
MEDIAN	R 496 470,40
STD DEV.	R 29 000,30



OPTION 2 SUMMARY

	LOWEST	SECOND	THIRD
MANUFACTURER	MANU B	MANU A	MANU C
MANUFACTURER QUOTE PRICE (excl. VAT)	R 373 241,00	R 395 461,00	R 419 500,00
STICKMAN FEE (excl. VAT)	R 33 591,69	R 33 591,69	R 37 755,00
SUBTOTAL (excl. VAT)	R 406 832,69	R 429 052,69	R 457 255,00
VAT (15%)	R 61 024,90	R 64 357,90	R 68 588,25
TOTAL COST TO CLIENT (incl. VAT)	R 467 857,59	R 493 410,59	R 525 843,25