

# GO BEYOND XA

STICKMAN GROUP

SERVICE BROCHURE

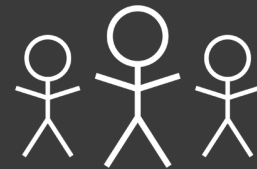


10400XA

10400XA

HOME ENERGY  
ANALYSIS

EASY-QUOTE



PROCUREMENT  
& MANAGEMENT



INSPECTION  
SERVICES

IRONMONGERY

DOES YOUR CHOICE IN COMPANY GO BEYOND ?

**GO BEYOND XA**  
STICKMAN GROUP

# SERVICES THAT WOULD HIGHLY BENEFIT YOU

		COST
	<b>10400XA</b> Lower prices for the same compliance certificate with the material outcome that will best suit your requirements.	Beat any price if ours isn't the lowest
	<b>HOME ENERGY ANALYSIS</b> Clients will benefit by saving thousands in heating and cooling costs every year.	eg: For a 500M²: AVG R33 000 EX
	<b>EASY-QUOTE</b> Specialised service for clients that don't compromise on expectations for their windows, doors, balustrades, showers and glass floors.	From R5400 EX
	<b>PROCUREMENT &amp; MANAGEMENT</b> Our premium service for discerning clients that want lower risk with greater rewards.	From 8.5% of value of procurement
	<b>INSPECTION SERVICES</b> Years of knowledge and experience that ensures the client gets what they paid for.	From R1800 EX
	<b>IRONMONGERY</b> Changing the game. Challenge us. Premium products that clients can trust.	See service description



## 3 WHY'S TO ANSWER BEFORE YOU ASK

### WHY CHANGE?

There could always be something better but you won't know until you try.

We guarantee our work with a 100% refund if you are not satisfied\*.

Therefore, no risk with more reward.

### WHY YOU?

Your time is valuable and in understanding the needs of clients, we have specialised over the years in glass, energy efficiency and business management to create services that will allow your designs to come to life without impacting on your time and provide your business with a key partner in successful constructions.

### WHY US?

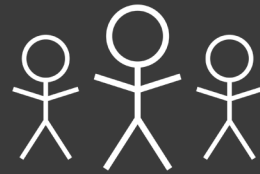
Price

Service

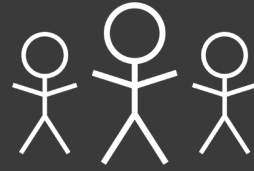
Delivery

GO BEYOND. WE WILL FOR YOU.

SERVICES



# 10400XA



<b>OUTCOME</b>	Council documentation required for 10400XA submission
<b>GOAL</b>	To provide the client with the necessary reports, certificates and forms for submission to their local building council for approval.
<b>CHOICES</b>	<p>Client can choose the following avenues for material choice*</p> <ul style="list-style-type: none"><li>● Building materials to architects specifications</li><li>● Building materials to optimise energy efficiency</li><li>● Building materials to optimise cost</li></ul> <p>*The requested use of materials does not guarantee compliance with the regulations</p>
<b>TIME FRAME</b>	<p>1 - 5 working days on average for single buildings</p> <p>Express delivery available at additional costs. Booking essential</p>
<b>DELIVERABLES</b>	PDF: Report, certificate, Form 2 and Form 4
<b>EXAMPLES</b>	<a href="http://www.stickman.co.za/downloads">www.stickman.co.za/downloads</a>
<b>PRICE</b>	Offering the lowest prices in the market with superior end products and service
<b>WHY STICKMAN</b>	Price Delivery

# ENERGY ANALYSIS



## OUTCOME

Save thousands on heating and cooling costs every year

## GOAL

To provide the client with information of what materials and construction types to use to optimise comfort and future savings.

## CLIENT ADVANTAGES

Client will have the following advantages with this service

- In-depth information on what building materials to use for energy efficiency
- Ability to make informed decisions
- Understanding of future cost implications before building

## TIME FRAME

5 - 7 working days on average for single buildings up to 1000m<sup>2</sup>

## DELIVERABLES

PDF: Full energy analysis report

## EXAMPLES

[www.stickman.co.za/downloads](http://www.stickman.co.za/downloads)

## PRICE

Enquire for accurate costing

Example: 500m<sup>2</sup> house averages R31 000 Ex Vat

## WHY STICKMAN

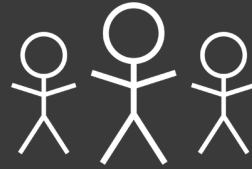
Architectural knowledge

Specialists in glass and energy efficiency and years of experience.

Designed with the clients needs in mind

# EASY-QUOTE

Windows & Doors, Balustrades,  
Showers, Glass Floor



## OUTCOME

Save on costs without compromising on quality

## GOAL

To provide the client with accurate information of costing for the same product with exact same specifications from multiple sources.

## CLIENT ADVANTAGES

Client will have the following advantages with this service

- True value of the products
- Ability to make informed decisions
- Save where you want

## TIME FRAME

5 - 7 working days on average

Time dependant on complexity of design, number of options and manufacturers

## DELIVERABLES

PDF: Full Costing Report

## EXAMPLES

[www.stickman.co.za/downloads](http://www.stickman.co.za/downloads)

## PRICE

From R5400 Ex Vat

## WHY STICKMAN

Most accurate costing system in South Africa  
Multiple quotations in one place

# PROCUREMENT & MANAGEMENT

Windows & Doors, Balustrades,  
Showers, Glass Floor



## OUTCOME

Ensure the client has been provided with correctly designed, fabricated and installed products.

## GOAL

Ensure the client gets what they expected and paid for.

## CLIENT ADVANTAGES

Client will have the following advantages with this service

- Currently all cost savings for our clients have exceeded the service fees
- We take the pressure off the project team so they can focus on more important aspects
- Completely open and transparent on all processes and payments to ensure trust and reliability

## TIME FRAME

Start any time from design stage to final sign off at completion

## DELIVERABLES

Procure the best quality products at the optimum price.  
Ensure the entire process is managed correctly.

## PRICE

From 8.5% of the total procured product value

## WHY STICKMAN

Specialists with years of knowledge in glass and design  
Complete transparency  
Committed to providing the best service possible

# INSPECTION

Windows & Doors, Balustrades,  
Showers, Glass Floor



## OUTCOME

Ensuring the client receives the value for their money

## GOAL

To identify any issues in design before costing or installation as well as to inspection of installed products to ensure the client is getting what they have paid for.

## CHOICES

Client will have the following choices for this service:

- Inspection of design before construction to save costs
- Inspection of the design for costing purposes to ensure optimum designs and save on costs
- Inspection of the installed product to determine quality and safety

## TIME FRAME

Any time from design to completion of project

## DELIVERABLES

PDF: Inspection report

## PRICE

From R1800 Ex Vat

## CHALLENGE

If our inspection services provide no assistance in ensuring you receive quality, safe and legal products, this services will be free.

## WHY STICKMAN

Knowledge  
Trust  
Transparency

# IRONMONGERY



## CHANGING THE GAME

For years, the ironmongery industry has stayed the same. The players, rules and market haven't changed and the outcome is still the same.

## THIS IS WHY WE ARE CHANGING THE GAME

In today's times, Stickman responds to what our clients value the most because that is what they want in a company: ensure their needs are taken care of.

## HOW WE ARE CHANGING

Let us know what you value most for your ironmongery needs and let us show you how we can respond

## OUR CURRENT PRODUCTS

We currently only supply CISA and QS products to our clients.

## CHALLENGE

Let us know what you value most for your Ironmongery needs. If we cannot fulfill your value we will donate R90 to the Sandton SPCA\*

## EMAIL

[challengeyou@stickman.co.za](mailto:challengeyou@stickman.co.za)